

Is a fast-paced real estate environment attractive to you?

Do you find satisfaction in "closing the deal"?

Are you looking for the real estate sales solution for a down economy?

If so, you might be the perfect fit for our firm, a national company that serves real estate investors through education and coaching.

A sales representative must have excellent communication and people skills. Out of the box thinking while talking to a potential client and not taking no for an answer is paramount.

This is a draw hourly plus commission position, with performance-based income potential. Success in this position requires a long-term commitment. This is a sales position.

Responsibilities: Must be a Sales Counselor – with the ability to tell our story; Character traits should include: being aggressive, knowing how to read hot buttons, building trust, does not take no for an answer, teachable, acting and being successful; Knowledge of our Products is key to success; Must be able to sell via the telephone, often in the evenings after a company sponsored webinar; Must be able to follow-up and manage a calendar.

Requirements: Previous sales experience in the Automotive, Furniture, Financial or other commission-based industries a plus. Computer, Phone and Communication Skills, including CRM Management.

Company Specific Training Provided. We are currently looking to hire 2 Sales Representatives immediately.

If interested, please provide the following information via email:

- Cover Letter/Email
- One-Page Resume
- MS Word Document: In 300 Words or less, tell us of a recent successful phone sales experience

Within Seven Days of receiving your complete application information, we will contact you via email to inform you of the next step of the interview process.

EMAIL: hr@viridan3.com